

# **OUR MISSION:**

"...to provide a Christ-centered environment, apart from the everyday world, where **all are welcome** to increase their knowledge of and commitment to Christ, and join as fellow pilgrims on their journey of faith with God."

# MEET THE EXECUTIVE DIRECTOR, MARTIN ROSALES

At the age of 15, while attending a youth retreat, I experienced Christ in a deeply personal way, inspiring me to serve Him. My life's course was forever changed. I became a full-time missionary leader in my early 20's and for the next 15 years travelled to 44 countries. I witnessed God's presence and His power to heal, restore and change lives. For me, it solidified the fact that unless one has a personal encounter with the living God, faith has no meaning.

In Calcutta, Mother Teresa reminded me that Jesus does the work, but our job is to serve as His hands and feet. She impressed upon me that it was most important to love people and allow the Holy Spirit to transform their hearts. "*Truly, I say to you, whoever believes in me will also do the works that I do.*" John 14:12a. I witnessed people's physical, emotional and spiritual healing. I further understood the joy of bringing people to God, while trusting Him to bring about the transformations of each.

I work at Whispering Winds to live that model. Oftentimes when people arrive, they notice the pine-scented air and quiet, starry nights. However, it doesn't take long for our guests to see something deeply spiritual – a different way of doing, acting and living. Our lay-based Catholic camp has a mission to provide a place where all are welcome to experience a different love than the world offers. As many of us have heard our cofounder Don Kojis say, "It's our job to bring them here - let the Holy Spirit do the rest!"



While remaining committed to the primary focus of our Christ-centered ministry, we are dedicated to the best business practices and highest standards of the non-profit hospitality industry. In the gospel of Matthew, we are told that "... we will be known by the fruit we bear." Our fruit is evidenced by the more than 11,000 lives we touch annually. Whispering Winds flourishes because of your support. Thank you for joining us on this journey. As "His hands and feet," we are making a significant impact in God's Kingdom.

Sincerely,

Martin Rosales

## 2019 HIGHLIGHTS

Served over 300 at the International Indonesian Catholic Community Convention.

Disciples Lodge opened April 2019 with up to 100 beds in flexible-use lodge rooms.

Two **4-day Family Camps**: 34 families enjoyed the extra day.

**Camp improvements** included pool upgrades, a new roof for Juanico Lodge, a self-service drink station in the Dining Hall and many more recreation options.

Hosted a YoungLives weekend for teen moms and their children.

**Bishop John Dolan** celebrated Mass at Special Needs Family Camp.



Children: Camp Connect for foster siblings to unite, TAPS for children who've lost a loved one serving in our Armed Forces, Village of Promise mentoring children of incarcerated parents

Teens: Diocesan Camp Emmaus Leadership Institutes, Confirmation Retreats,

Kairos Retreats, Price Philanthropies supporting inner-city students Young Adults: Diocesan Young Adult Retreat, College Ministry & Leadership Retreats Adults: Cursillo, Senior Moment Retreat, Noah Homes Camp for developmentally disabled adults, Missionary Encounters

Families: Family Camp, Military Family Camp, Special Needs Family Camp, Seany's Camp for families affected by cancer, YoungLives for teen moms and their children





# 4 | 2019 ANNUAL REPORT

# FINANCIAL SUMMARY

AN INVESTMENT IN MINISTRY

	2017		2018	2019
	Audited		Audited	
REVENUE AND SUPPORT:	Audited		Audited	Pending Audit
Program Fees	\$ 1,243,329	\$	1,272,772	\$ 1,574,609
Contributions	1,661,840	7	2,240,648	326,306
Special Events (Net)	196,102		314,793	275,466
Investment gain (loss)	2,635		797	17,989
Interest Income	3,666		3,015	1,032
In-kind donations	2,500		30,536	70,543
Gain(loss) on disposal of assets	(26,619)		(13,878)	N. S. C.
TOTAL REVENUE AND SUPPORT	\$ 3,083,453	\$	3,848,683	\$ 2,265,945
EXPENSES				
Program Expenses	\$ 1,447,651	\$	1,571,816	\$ 1,684,947
Depreciation	\$ 248,991	\$	328,847	\$ 382,084
Supporting Services				
Management and general	321,700		294,586	307,842
Fundraising	119,376		129,533	135,362
TOTAL EXPENSES	\$ 2,137,718	\$	2,324,782	\$ 2,510,236
NCREASE IN NET ASSETS	\$ 945,735	\$	1,523,901	\$ (244,290)
NET ASSETS AT BEGINNING OF YEAR	\$ 9,031,287	\$	9,977,022	\$11,500,923
NET ASSETS AT END OF YEAR	\$ 9,977,022	\$1	1,500,923	\$11,256,633

# **ACTIVITY SUMMARY**

Est. Guests Served	11,000+	WW Programs	7	
Groups Served	115	Diocesan Programs	2	
Guest Nights	21,335	Churches Served	55	
Meals Served	53,929	Schools Served	35	
Website Visits	25,000+	eNewsletter Opens	45,076	

"Our family entered Family Camp in 2012 as lost souls. I hadn't prayed in 20 years and my husband and our children weren't even baptized. I want to share with you the exciting news that Paul will be entering the Catholic Church at St. Therese's Easter Vigil Mass! Now we will have two active Catholic parents who are involved in ministry, and three active Catholic children who are altar servers. God is so amazing!!! The work that He does through your ministry is a rich treasure. So...THANK YOU Whispering Winds for the hard work that you do...it is literally life changing."

### **TESTIMONIES**



**Kocina Family** 



"Corpus Christi has taken a group to Whispering Winds Catholic Camp for several years. It has been a blessed experience every time which keeps our youth coming back year after year. Every retreat, we are greeted with a gracious staff, beautiful facilities, and an environment that enriches the spiritual encounters and faith development of our parish's young people. We are so excited for our next retreat and stay at Whispering Winds!"

Jeny Aquino, Coordinator of Youth Ministry & Confirmation Corpus Christi Catholic Church

"One important thing I learned was that it's never too late to find God. And if you give Him an opportunity, He will lead you into good."

"As soon as I got to camp, I didn't feel alone anymore and I had someone to talk to. Thank you for letting me be here. I love you. You feel like a family to me."



# PLANNED GIVING

By naming Whispering Winds as a beneficiary of your will, trust or investment fund, you become a member of the Holy Ground Society. This select group of men and women believe in securing a bright future for the camp.

When you make a gift of bequest to Whispering Winds, you are not only creating a legacy for you and your family, but contributing to the future of Whispering Winds. Naming Whispering Winds as a beneficiary costs you nothing now, but offers you a way to give money to our endowment fund, the interest of which will support our camp for generations. We have established our Tisi Memorial Fund with the Catholic Community Foundation of San Diego to ensure long-term sustainability of the camp.

Naming Whispering Winds as a beneficiary of an IRA, retirement fund or life insurance policy is easy. Generally this can be done online or with a phone call to your fund administrator or insurance broker. Alternatively, you may add a codicil to your present will or amend your trust instrument with a charitable bequest.

If you need help, our staff is ready to assist you in making the best charitable gift decisions to meet your financial needs. For more information, please contact Terry Henberger, Development Officer, at terry@whisperingwinds.org or 619-464-1479.



# There are a number of ways you can become more involved in supporting our efforts:

#### BECOME A MONTHLY DONOR

As a member of our Monthly Donor Program, your sacrifice shares your faith with campers in a convenient way through Electronic Fund Transfer (EFT) or credit card from your designated account. Your consistent support allows us to make long-term plans for facility and ministry improvements.

#### **SCHOLARSHIPS**

Your gift to the fund will send a child or family to camp.

STOCK, REAL ESTATE, OR GIFTS OF PROPERTY

Your gift of appreciated stock, real actors art, validles and a

Your gift of appreciated stock, real estate, art, vehicles and other property is another way to support the camp and impact lives.

#### **ONE-TIME DONATIONS**

Your gift can be for the area where the need is greatest or designated for the specific area or program that has meaning to you. A tribute gift is a heartfelt way to express your love and appreciation for the life of someone while enriching the lives of many. Such a gift is a great way to remember or honor someone special or commemorate a special time in your life such as a birthday or anniversary. You may also ask if your company makes matching gifts for donations.

#### ANNUAL GALA SPONSORSHIP

Your family or business can support our largest fundraiser, the Whispering Winds Gala, through numerous sponsorship opportunities. Host a table, become a sponsor or contribute an auction item.

#### **VOLUNTEER**

Giving of your time and talent is always welcome. Numerous opportunities at the camp and in the office arise throughout the year that benefit from the dedicated assistance of volunteers, young and old.

#### **WISHLIST**

Whispering Winds accepts items for the camp and office such as archery, tennis, and basketball supplies; gardening tools, etc. Consider donating your new or gently used items next time you do "spring cleaning." You will receive a tax receipt for your in-kind donation.

#### 2020

#### **BOARD OF DIRECTORS**

Tim Cusick

Jerry Sinclair

Vice Chair Cheryl Doss Secretary

> KG Golly CFO

John Bradel

Larry Varela Bonnie Curtis

Curtis Helfers

Gary Mac Isaac Mary Jo Patrick

Dcn. Jim Scull

Tim Slentz Peter Kuebler

John Wynne Msgr. Mark Campbell

#### **FULL TIME STAFF**

Martin Rosales Executive Director

Jeanette Kubelis Human Resources & Admin. Manager

Steve Sapper Controller

Gabriel Forrester Director of Guest Services

Abbey Magpoc Guest Services Lead

Terry Henberger Development Officer

Paula Bott Director of Marketing & Programs

Ashlyn Ambito Administrative Assistant

Benny Veale Camp Manager

Randy Salcido Director of Operations

Rose Beas
Camp Administrator

Roberta Salcido Food Service Manager

Jose Beas Facilities Manager

Jose Montes Caretaker

Martina Michel Sous Chef

Jonathan Arechiga Murray Lead Cook

Nestor Quinonez

Maintenance Tech

Shane Hampton Maintenance Tech

Devin Renfroe Maintenance Tech/Housekeeping

Andrew Scholl
Maintenance Tech

If you are interested in participating, please see our website at whisperingwinds.org or contact us at (619) 464-1479 or office@whisperingwinds.org

